

2019 Model Year Competitive Assistance Program

The competitive assistance detailed below is offered to OFSA Members for the 2019 model year:

ALLOWANCES FOR ELIGIBLE MODELS

<i>Model</i>	<i>2019 MY</i>
Cadillac XTS	\$10,000
Cadillac XT5	\$7,000
Chevrolet Impala	\$6,500
Buick LaCrosse	\$4,000
GMC Acadia	\$7,000
Cadillac Escalade	\$9,000
Cadillac Escalade ESV	\$9,000
Chevrolet Tahoe	\$6,000
GMC Yukon	\$6,000
Chevrolet Suburban	\$6,000
GMC Yukon XL	\$6,000
Chevrolet Equinox LT	\$4,500
Buick Envision	\$6,000
Chevrolet Malibu (Non L)	\$4,500
Chevrolet Exps/GMC Savana	\$8,500
Colorado/Canyon Non-WT	\$5,000

TERMS & CONDITIONS

Competitive Assistance Allowances are specific fleet incentives that can be used to reduce the purchase price of your vehicle. These incentives **cannot** be combined with retail programs and they are **not** available if the OFSA Member claims allowances under its own Fleet Account Number (FAN).

Vehicles purchased using this Competitive Assistance program can be leased through Independent Leasing Companies (ask your dealer or GM Fleet Account Manager for names of Independent Leasing companies in your area). For vehicle lines not listed here, there are Basic Fleet programs available for which you are eligible.

To receive a Competitive Assistance allowance, OFSA Members **must** request a signed authorization letter from the OFSA office and give it to the General Motors Dealership at the time the vehicle is purchased or leased.

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