



Business Development Officer

GFD of Canada and its subsidiary, Funeral Plans-Canada, is presenting an opportunity for a motivated, energetic and skilled Bereavement Sector professional to join our team as a Business Development Officer. Our not-for-profit and unique organization is experiencing tremendous growth and, now operating from coast to coast, and are recruiting for representation in Ontario.

The successful candidate must share our organizations values and strive to maintain and build upon our standards of excellence.

SUMMARY OF POSITION

The Business Development Officer (BDO) is responsible for the growth and development of GFD & FPC within the Bereavement Sector, and the growth and development of GFD & FPC Members (Member). The BDO is responsible for the implementation of products and services offered by GFD & FPC to the Bereavement sector. BDOs establish their own remote/home office and attend at our head office in Oakville as required.

QUALIFICATIONS

- Hold one or more of the following licences: Funeral director, Cemetery sales, or Preplanner license
- Comprehensive knowledge of Bereavement Sector and legislation
- Proven experience in pre-need funeral or cemetery sales is an asset
- Working knowledge of the application of employment and safety standards regulations
- An independent thinker, able to work with minimum supervision
- Problem solver
- Passion for accuracy and meeting deadlines
- Solid customer service skills
- Working level of IT skills (Word, Excel, PowerPoint, Access, WebEx)
- Valid driver's licence, and reliable transportation for travel purposes

Our head office is in the Bristol Circle neighbourhood of Oakville, with easy access to the 403, QEW and the Cineplex Oakville Entertainment Centrum. Our environment is friendly, flexible and inclusive. We offer a competitive compensation and benefits package which includes 100% coverage no fee dental, medical and vision coverage, and RRSP matching. Interested candidates should email resume and cover letter to hr@gfd.org by August 9, 2019.